



Order Management in Oracle Release 12

Oracle Order Management Release 12 improves competitiveness by allowing companies to:

- Perform tasks for multiple operating units without changing responsibility
- Defer invoicing and/or Revenue recognition until goods have been formally accepted
- Record revenue and Cost of Goods Sold (COGS) in corresponding accounting periods as dictated by the Revenue/Cost matching principle
- Enforce Revenue/Cost matching principle in the E-Business Suite
- Minimize the cost of validating transactions with its enhanced online Credit Card Security Code authorization functionality
- Encrypt and store credit card information and other sensitive data encrypted in a centralized model
- Improved scheduling through its Enhanced Mass Schedule/Schedule Orders Program supports schedule, reschedule and Unschedule actions in batch mode, schedule actions on orders across Operating Units.
- Schedule ATO items without BOM
- Manage delivery/trip flows involving different controls, routing, and notification

The Oracle Order Management in Release 12 is a comprehensive solution

for all organizations focused on saving costs and increasing the value-added to sales related activities. Oracle Order Management R12 provides a global consolidated view of sales data across operating units. It eliminates the need to extend or customize the application to adhere COGS/revenue deferral and make corporate governance automated compliance. Finally, its improved web transaction functionalities allow you to scale-up internet commerce.

IT Convergence (ITC) is one of the few consulting partners that is ready to help companies realize the value of this latest Oracle applications release. We have already contributed to successful R12 upgrade projects for several organizations; the results our clients have seen have been clear and measurable. ITC has one of the best Professional Services organizations, and our consultants have the R12 experience and expertise needed to ensure that your upgrade or implementation projects is a success.

SERVICE FEATURES AND BENEFITS

Our Subject Matter Experts (SME) have experience gained from working on multiple Order to Cash projects. They use this experience to reduce the overall

MODULE HIGHLIGHTS

- Multi-Organization Access control
- Customer Acceptance
- Credit Card Encryption and Security
- Mass Schedule, Scheduling ATO items without BOM
- Enable workflow for shipping

MODULE BENEFITS

- Improved efficiency, reduce costs, and provide more information for decision making
- Reduction of fraudulent transactions particularly in 'card-not-present' scenarios
- Increased accuracy and data maintenance through a centralized credit card and bank account information system
- Enhanced accuracy of shipping customer facing document



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project cost and deliver additional value. ITC's consultants also have the ability to reuse the configuration, setup and test script documents from past projects, further reducing costs.

Likewise, our Internal Knowledge Management initiative helps us capture learnings and best practices from successful projects, helping us shorten the time between project 'kickoff' and 'Go Live'.

Our Consultants have specific Oracle Order Management and Oracle Shipping expertise gained from participating in local implementations as well as global rollouts.

ITC QUALIFICATIONS

- Subject Matter Experts with multiple Oracle E-Business Suite upgrade and implementation projects
- Specialized expertise in Order Management, Shipping Management
- Business-focused consultants who understand and can help clients overcome common pain points
- Accelerated approach for project execution and ensuring quality deliverables

- Global reach matched with local expertise

THE IT CONVERGENCE R12 FULL SERVICE VALUE PROPOSITION

Regardless of your R12 needs, ITC's 360° Customer Care philosophy means that you are always supported. In addition to working with senior Oracle consultants who have [hands-on R12 experience](#), partnering with ITC brings you these benefits: Our Education Services department will teach your staff the skills they need to use R12 effectively. Our Support Services division can provide managed services and hosting for your R12 environment, and you can rely on our Development Services Center and Web Services division to deliver cost-effective reports and dashboards.

ITC CAPABILITIES

- Consulting Services
- Support Services
- Education Services
- Development Services
- Web Services

THE ITC R12 ADVANTAGE

- Global Reach
- Senior E-Business Suite Expertise through Release 12
- R12 Delta Training, tailored to your needs
- Experience gained from working on Oracle R12 deployments
- Full technical and database support

Whether you're trying to decide if R12 is best for you, or you're already upgrading to R12, ITC is ready to support you.

www.itconvergence.com

CONTACT US TODAY AND TAKE THE FIRST STEP TOWARD OBTAINING A WORLD CLASS SOLUTION:

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