

A Crude Oil Transportation Provider leaves its Pipedream behind and Implements Oracle R12



STORY SKETCH



Crude Oil Transportation Provider

INDUSTRY

Energy

EMPLOYEES

2,900

PROJECT LOCATION

- Central USA



IT CONVERGENCE SERVICES

- Consulting

APPLICATIONS & TECHNOLOGIES

- Oracle Accounts Payable R12
- Oracle General Ledger R12
- Oracle Project Management R12
- Oracle Inventory R12
- Oracle Purchasing R12
- Oracle Fixed Assets R12
- Oracle Enterprise Asset Management R12

IT Convergence assesses its client and finds that an Oracle R12 implementation is the best option.

A LOOK AT A CRUDE OIL TRANSPORTATION PROVIDER:

This company handles crude oil from the point it leaves the ground until it arrives at refineries. This involves hundreds of tanker trucks and barges, thousands of miles of pipelines and 85 million barrels of oil storage capacity, including 11 million barrels at their key location.

THE CLIENT NEEDED TO:

Make processes quicker within its Chart of Accounts and Configuration of Entities

Acquire a structure that could accommodate its business growth and specific needs

This crude oil transportation provider was looking into doing a possible upgrade to Oracle R12 and had many contenders. After an intense selection process, the client decided upon IT Convergence (ITC) based on the deliverables offered from its Oracle R12 assessment. ITC's project manager showed the various costs and benefits of each scenario: upgrade, upgrade with COA, and a reimplementation. In the end, a reimplementation was chosen because the project manager offered a clear and concise project assessment. This assessment was based on the client's current solutions and future benefits with an optimized Oracle R12 architecture.

This project required some of the client's most experienced and skilled Accounting and IT staff to participate full time on this project. All of its tools needed to be changed, tested and moved to production at the same time. Many times a risk to these kinds of projects is loss of focus due to the duration. Fortunately, ITC's project manager proposed an internal steering committee to keep the project on schedule and to realize weekly progress meetings.

Although a reimplementation was by far the most costly and involved option, it provided solutions that the others could not. By reimplementing Oracle R12, the client was able to configure Oracle R12 to meet its business needs as they arise and effectively support growth. Manual processes were now eliminated and could be directly incorporated into Oracle R12. This important step allowed for the crude oil transportation provider to save valuable resources in addition to simplifying reporting and lowering 3rd party customizations.

BY WORKING WITH IT CONVERGENCE THE CLIENT LEARNED TO:

Optimize its internal processes

Successfully upgrade to Oracle R12

This crude oil transportation provider now benefits from the integrated solution that Oracle R12 has to offer with the help of IT Convergence.

CONTACT US TODAY TO FIND OUT HOW IT CONVERGENCE CAN ASSESS YOUR BUSINESS AND DETERMINE WHAT SOLUTION BEST FITS YOUR NEEDS.

THE ITC ADVANTAGE

☒ Senior Oracle expertise

☒ Detailed Oracle assessments

☒ Able to deliver on time and on budget

